



December, 2013

ORCA Communications gains approval for mentor/protégé arrangement

Colorado-based Milender White Construction Co. will work with ORCA on federal contracting

North Bend, Ore. – ORCA Communications received federal approval of its Mentor-Protégé agreement with Milender White Construction Co. of Arvada, Colorado.

U.S. Small Business Administration approved the arrangement as part of ORCA's participation in the agency's 8(a) Business Development program.

As an integral part of the SBA's 8(a) Business Development program, Mentor-Protégé arrangements enable successful firms to provide business development assistance to participating 8(a) businesses. The idea is to enhance the capabilities of 8(a) businesses to meet their business plan goals and improve their ability to successfully compete for contracts.

According to Karl Kennedy, president of ORCA Communications, Milender White is the perfect partner to help take the high speed, telecommunications company to the next level.

“In Milender White we are working with a company that has a great deal of expertise that complements our products and services as well as a company that has been very successful in commercial contracting,” Kennedy said. “This is a great opportunity to learn from a successful company and to expand our ability to take on larger and more complex projects.”

The Mentor-Protégé arrangement also expands ORCA's geographic reach. Milender White has focused its construction management services on Colorado and the Rocky Mountains and has expanded into California, Arizona and the Pacific Northwest, having worked in 25 states throughout the country.

“Our partnership has been on-going over the past several years,” said Bryon White, President and CEO of Milender White Construction Co. “We have found the management team of CEDCO and ORCA to be of the highest integrity and with the same value system. We look forward to many years of success.”

“ORCA now has the ability to take its services beyond the local market and into new growth areas,” Kennedy said. “This will help our company grow and also help us improve our services to our current customers and the local community.”

Under the terms of the SBA program, mentors make available their expertise, resources and capabilities to the protégé. They can help protégé companies improve their competitive capabilities and can enter into joint venture arrangements to compete for, and perform on

specified government contracts. They also can provide financial assistance to help protégé companies raise capital.

About ORCA Communications: ORCA Communications is the business name for Tribal One Broadband Technologies, LLC, an SBA Certified 8(a) Information and Communications Technology Company owned by the Coquille Indian Tribe. ORCA provides comprehensive IT, telecom and fiber optic network solutions and services for businesses and governments throughout the U.S. To learn more about ORCA Communications, visit the company website at www.orcacom.com.

About Milender White Construction Co.: Milender White Construction Co., is a Colorado-based general contractor, providing comprehensive pre-construction and construction management services. The firm brings extensive experience to complex construction projects, both negotiated and competitive bid. In 1997, Mike Milender and Bryon White founded MWCC on five well-defined principles they call ConstructAbility®: Build, Innovate, Perform, Connect and Achieve. Since that time, the firm's track record as a general contractor and construction manager has led it to being a respected and competitive firm in the marketplace.

About CEDCO: As the business arm of the Coquille Indian Tribe, the Coquille Economic Development Corporation is committed to securing the financial health of the Tribe and to making a proactive, positive contribution to the economy of Oregon's South Coast. CEDCO manages The Mill Casino • Hotel & RV Park along with business ventures in high-speed telecommunications and renewable energy.

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