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ORCA Communications awarded Kingsley Field Air National Guard contract

*Klamath Falls project is first federal contract
for Coquille Tribe-owned company*

North Bend, Ore. – ORCA Communications was selected to conduct a fiber and wiring installation project at Kingsley Field Air National Guard Base in Klamath Falls. ORCA was awarded the \$35,000 federal contract based on its experience and its bid.

This is ORCA's first federal contract award since the Coquille Tribe-owned company began seeking federal government opportunities following its certification as a Small Business Administration 8(a) company in April 2013. The Klamath Falls contract was not listed as an SBA 8(a) set aside, but was a set aside for small businesses.

According to ORCA CEO Karl Kennedy, the Kingsley Field project is a great first step for the company's entry into the federal market.

"This is not a very large contract and it will provide a relatively small amount of income for the company, but it is very important for ORCA to gain experience in landing federal contracts and fulfilling the terms of federal contracts," Kennedy said. "This is a great opportunity for us to learn on the job and prepare ourselves for greater opportunities in the future."

For this project, a three-member ORCA team will place fiber from the base's communications building to two buildings located just outside of the base. The team also will install inside wiring in two small conference rooms and a public announcement system at one of the two external buildings.

The project is expected to take up to ten days and should be completed by the end of February.

"This is a good opportunity for our technicians to put their skills to work on a new challenge as well as demonstrate that ORCA has the know-how to meet and exceed expectations," Kennedy said. "This is how small businesses get their start with the federal government – take on small projects and give the federal agency exceptional performance."

"This concept is not new to ORCA as our company has been providing high quality services and solution on Oregon's southern coast since 2003."

About ORCA Communications: ORCA Communications is the business name for Tribal One Broadband Technologies, LLC, an SBA Certified 8(a) Information and Communications Technology Company owned by the Coquille Indian Tribe. ORCA provides comprehensive IT, telecom and fiber optic network solutions and services for businesses and governments throughout the U.S. To learn more about ORCA Communications, visit the company website at www.orcacom.com.

About CEDCO: As the business arm of the Coquille Indian Tribe, the Coquille Economic Development Corporation is committed to securing the financial health of the Tribe and to making a proactive, positive contribution to the economy of Oregon's South Coast. CEDCO manages The Mill Casino • Hotel & RV Park along with business ventures in assisted living, high-speed telecommunications and renewable energy.

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